



ProCredit. We are an international group of development-oriented commercial banks for small and medium enterprises (SMEs). We are active in Southeastern and Eastern Europe, South America and Germany. Our overarching goal is to combine a high developmental impact with economic success. This position is based in Frankfurt am Main at ProCredit Holding, the listed parent company of our banking group.

For our Group MSME department at ProCredit Holding in **Frankfurt am Main** we are seeking a motivated

Transaction Banking and Trade Finance Specialist (m/f/d)

The Group MSME department in Frankfurt will lead the design, execution, and continuous enhancement of a group-wide MSME banking strategy. Collaborating closely with local banks, the team will focus on fostering sustainable growth and profitability. Key areas of responsibility include market analysis, best practice implementation, client acquisition and retention, product development, and process optimization, all aimed at strengthening our MSME banking capabilities across all markets.

Your role in our team:

- **Business Coordination:** Coordinate and enhance the group's business potential in Payments & Cash Management solutions for MSME clients across markets
- **Trade Finance:** Promote and manage trade Finance products, including letters of credit, guarantees, and documentary collections in collaboration with PCB DE and local PCBs
- **Forex Management:** Coordinate standardized support for local PCBs to strengthen FOREX linked to MSME transactions
- **Payment Analytics and Monitoring:** Analyze payment data to identify trends, optimize processes and ensure efficient, compliant transaction monitoring across the MSME segment
- **Market Analysis:** Conduct regular market analysis to identify new opportunities for trade finance products and services in our markets
- **Reporting:** Prepare detailed reports on MSME transactions, payments, and trade finance activities

What we expect:

- A university degree in business administration or a similar subject
- 3+ years of work experience in cross-border remittances, banking, fintech or payments industry
- Knowledge of payment systems, schemes, and structures is desirable
- Proven experience in building organizational relationships and partnering with executive leadership while commanding respect across the organization
- Exposure to international payments, foreign exchange, cash management, settlement, and reconciliation processes
- Strong communication skills with the ability to engage and influence executives, peers, and staff with impact, eloquence, and authenticity
- Ability to evolve in a complex matrix environment and to operate with complete independence and autonomy
- An excellent command of English in speaking and writing

What you can expect

- A pleasant and open working atmosphere and an international team
- Flat hierarchies and short decision paths
- Interesting and challenging tasks and cross-team project work
- Great location in the Bockenheim district of Frankfurt am Main
- Company pension scheme
- Deutschland Ticket (country-wide transportation pass valid on regional trams, busses and trains)
- EGYM Wellpass (membership valid at a number of gyms throughout Germany as well as for online fitness courses)
- JobRad (pick a bike and pay a monthly rental fee to the company with the option to buy after three years)

Have we caught your interest?

We look forward to receiving your application documents, including a motivation letter, salary expectation and desired starting date, by e-mail:

jobs-MSME@procredit-group.com

To learn more about the ProCredit group, please visit ProCredit Holding's website at:

www.procredit-holding.com

